

Primary Care Collaborative Questions for Payers

1. Do you agree that an inadequate portion of the total health care dollar in Delaware is being spent on primary care?
2. What approaches have you tried in the Delaware market to address that issue and what have been your outcomes?
3. What approaches have you tried in other markets to address primary care funding and what are your lessons learned that could inform these discussions?
4. What new primary care reimbursement approaches do you recommend for the Delaware market?
5. Are you willing to collaborate without violating anti-trust rules or compromising proprietary information with other major payers and primary care providers in the Delaware market to send an aligned signal to primary care providers as to the outcomes you value and how will measure and reward that value?
6. What are your biggest concerns in pursuing this course?