

Delaware Primary Care Collaborative – February 18, 2019

Participants should be prepared to discuss, and back up their position with evidence where possible, the following questions:

Primary care providers

- What advanced alternative payment models (LAN category 3 or 4) do you have in place currently, have an opportunity to participate in but haven't yet or would you like to pursue strategically?
- What are the barriers that you face in pursuing or executing on those APMs? What investments need to be made that would allow you to succeed under an advanced APM and where should those funds come from?

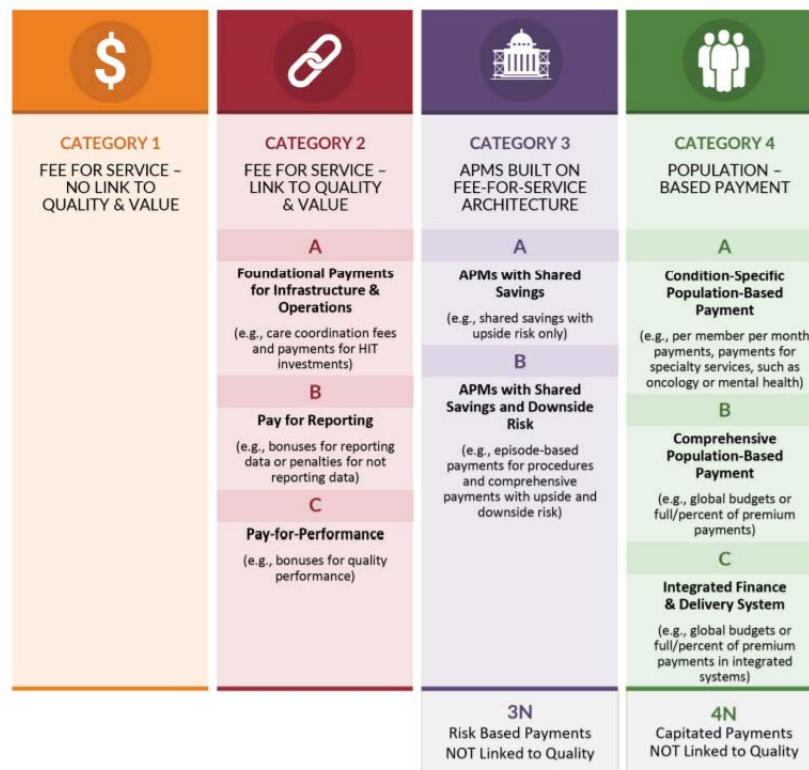
Payers

- What is your strategic plan to advance APMs in the Delaware market?
- What are your goals in terms of portion of provider payments that are made under an APM vs. actual portion of provider payments that represent incentive payments vs. fee-for-service payments?

All

- What should be the oversight process for assuring that there is progress in PCP total revenue as a result of APMs?
- How does your organization define primary care spending?

Figure 4: The Updated APM Framework



Source: <http://hcp-lan.org/workproducts/apm-refresh-whitepaper-final.pdf>