KEY TRENDS AND DEVELOPMENTS IN MEDICAID

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50 Years of Federal Spending
Now...

- SOME GIVENS ABOUT OUR MEDICAID FUTURE
Changing Context/Future

Givens

- Likely Future: Managed care will become ubiquitous through case and capitation rates.

- Actions:
  - Begin developing/update a managed care solution that you can manage yourself (Self-Management).
  - Find out how others are doing this (Shop the Competition).
Changing Context/Future Givens

- Likely Future: Integrated care will become ubiquitous, and will extend to social services.

- Actions:
  - Become very deliberate about how you will become part of an integrated care system.
  - Assume that you will be part of an ACO/CCO.
  - Assume that you will not control the ACO/CCO.
  - Pay attention to any quality measures.
  - Do focus groups with stakeholders.
Changing Context/Future Givens

- Likely Future: Underlying model will change from “care delivery” to “prevention and promotion delivery + care delivery”.

- Actions:
  - Develop new products that offer “prevention and promotion delivery”.
  - Start thinking in population and community terms, rather than just in clinical terms with a single client.
  - Move from the office to the community.
Now...

- A FEW COMMENTS ABOUT CURRENT MEDICAID DEVELOPMENTS
Evolving Medicaid Practice

- **IMPORTANT**: Do not jump to an “Omnibus Waiver”; it will not benefit behavioral healthcare (PA proposal).

- **IMPORTANT**: Do integrate MH, SU, and P Care, but leave funds carved out (New VA 1115 Waiver).

- **IMPORTANT**: Do not attempt to do care integration in a very short time period, especially for I/DD services (New KS 1115 Waiver).
Evolving Medicaid Practice

- **IMPORTANT**: Do manage behavioral health benefits using a strategy that does not rely exclusively on managed behavioral healthcare firms (VA, IL, NY)

- **IMPORTANT**: Do early adoption of the 2014 Medicaid Expansion if possible (CA 1115 Waiver; County Funding)

- **IMPORTANT**: Do recognize that those who qualify currently under the GA Medicaid Program cannot be included in the 2014 Medicaid Expansion.
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