

REQUEST FOR INFORMATION

The Delaware Division of Medicaid & Medical Assistance, DMMA, is requesting information from various labelers or manufacturers of diabetic supplies. Supplies include glucose strips, glucose monitors and insulin syringes. A goal of DMMA is to provide high quality health care, that emphasizes prevented care using fiscal practices that prevents over payment for the care. Therefore, the program is seeking out companies that are willing and able to participate in the Delaware rebate program for supplies.

The DMMA represents on average 160,000 clients each month. The programs include the Title XIX Medicaid clients, Delaware Healthy Children Program, Delaware Chronic Renal Disease Program, Delaware Prescription Assistance Program and Delaware Cancer Treatment Program.

The DMMA is looking for rebates that would be offered for 24 months. DMMA is looking for a company that can provide a line of products that meet the multiple needs of the clients in this program. Offers should include the following minimal requirements:

- Manufacturer must offer a minimum of 1 blood glucose monitor that is capable of testing for Blood Ketones on the same monitor.
- Manufacturer must offer a minimum of 1 blood glucose monitor that offers alternate site testing and have a least one alternate site with FDA approved testing equivalency to the finger.
- Manufacturer must offer a minimum of 1 blood glucose monitor which requires a test strip sample size that is equal to or less than 0.3 microliters of blood and provide test results in less than 10 seconds
- Manufacturer must offer a minimum of 1 blood glucose monitor with a backlight screen for clients who have difficulty with eye-site
- Manufacturer must submit a least 1 head to head clinical trial comparing blood glucose monitoring accuracy compared to other blood glucose monitors.
- Manufacturer must provide blood glucose monitors which are capable of detecting interfering substances in the blood sample to ensure accurate blood glucose readings.

The offer could be submitted with various levels of participation, for example an exclusive offer, one of two participating companies or one of many. Invoices would be prepared quarterly and provided following the CMS schedule for medications.

The program is soliciting offers of participation until June 15, 2007. A decision for preferred status vendors will be made by June 29, 2007. The effective date of the program will be August 1, 2007.

Response Information Should be provided via e-mail to:

Cynthia.denemark@eds.com

Contact information

Cynthia Denemark

Director of Pharmacy Services

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