



Nemours Children's Hospital, Delaware

16-Bed Expansion of the Existing NICU



Agenda

- Background Information
 - Nemours
 - Proposed Construction of NICU
- Key Considerations
- Board Discussion





Nemours Background

- Nemours Children's Health, Delaware Valley is an operating division of The Nemours Foundation. Nemours is one of the largest pediatric health systems in the Country.
- Created in 1936 by Philanthropist Alfred I. duPont, The Nemours Foundation is the primary beneficiary of the Alfred I. duPont Testamentary Trust.
- Operations include the 260 licensed bed children's hospital and 38 patient care locations across the Delaware Valley. 25 of the locations are within the State of Delaware.



Delaware Based Healthcare with a National Reputation

- Nemours Children's Hospital, Delaware is ranked by U.S. News and World Report as one of the best children's hospitals in the nation in cancer, gastroenterology and GI surgery, neurology and neurosurgery, and orthopedics.
- Nemours Children's Hospital, Delaware nursing has been recognized as a Magnet institution since 2012 by the American Nurses Credentialing Center (ANCC) Magnet Recognition Program[®]
- Nemours Children's Hospital, Delaware is the only free-standing children's hospital in the State of Delaware.



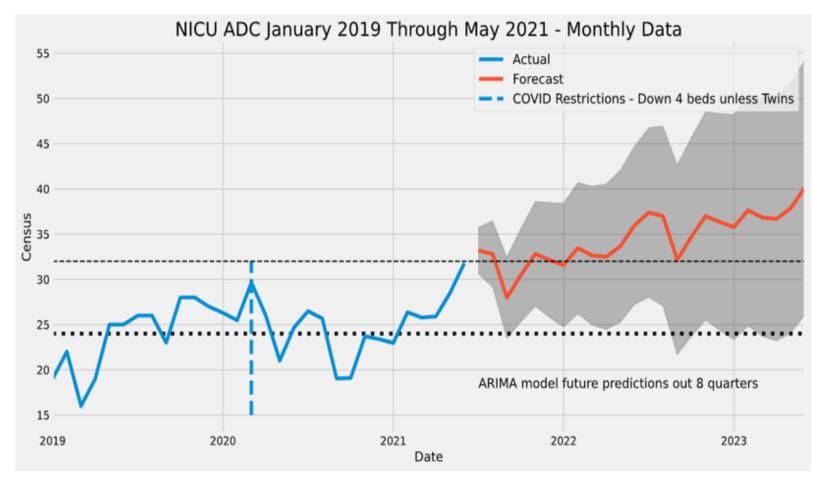
Quality Considerations

- Nemours Children's Hospital is the only Level IV NICU in the State, providing on-site pediatric-specific:
 - Cardiovascular surgery
 - ECMO
 - General surgery
 - Surgical subspecialties and Anesthesiology
 - Medical subspecialties
- Reduce the need to transfer NICU patients within the Hospital to non-NICU units
- Improve both operational efficiencies and quality by constructing the new NICU beds in continuity with existing NICU beds.



NICU Bed Counts & Projections

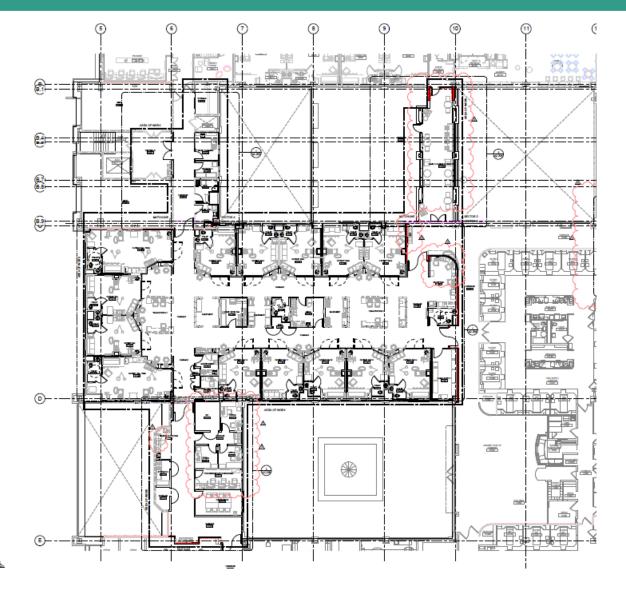
• The 16 Bed NICU will enable us to meet projected NICU patient growth.



- Current State 32 Beds
 - NICU 2A 14 Beds
 - NICU 2DF 18 Beds
- Proposed through Certificate of Public Review process - NICU
 Phase 2 – 48 Beds*
 *The 18 Beds in 2DF become overflow
 - NICU 2A 14 Beds
 - NICU 2CN 16 Beds
 - NICU 2DF Becomes Overflow
- NICU Phase 3 45 Beds
 - NICU 2A 14 Beds
 - NICU 2CN 16 Beds
 - NICU 2CS 15 Beds
 - NICU 2DF Emptied for Renovation for different department



Proposed NICU Construction



- We are proposing to increase our intensive care beds in order to meet growing patient demand.
- This proposed phase will be a 16-bed expansion to our Neonatal Intensive Care Unit
 - 12 private single-patient rooms
 - 2 single-family twin rooms



Objectives of Proposed Project



- Increase Intensive Care Bed Capacity
- Quality & Safety
- Neonatal Standards of Care
- Industry Standards
- Family & Patient Satisfaction
- Strategic Facility Plan



Financial Considerations

- The \$17.5M estimated cost is to be paid by Nemours operations. No (\$0) debt would be incurred to finance the project.
- The expansion of intensive care beds has a ROI of 4.5 years.
 - No increase in per patient/room charge.
- The percent of our patients receiving Medicaid benefits has increased over recent years from mid 40% to 53%.



Nemours Children's Hospital, Delaware NICU Construction Project

- Thank you for your consideration of our application to construct a 16 bed NICU expansion at the Nemours Children's Hospital, Delaware.
- This proposal will improve quality of NICU care to the children in this State, enable us to meet growing patient demand for intensive care services, not result in debt, and help us serve the patient population regardless of the ability to pay while strengthening Nemours for the future.

